



Visa and CarCloud Partner to Redefine Business Mobility for UK Employers

- Visa and CarCloud partner to give UK businesses real-time visibility and control over mobility spend.
- Combining payment data and mobility intelligence to cut costs, reduce leakage and strengthen oversight.
- A single, scalable solution transforming how businesses manage travel spend in line with today's flexible, real-world working models.

London, UK – [19th February] – Visa, a global leader in digital payments, and CarCloud, the UK-based mobility data, insights and cost management platform, have announced a new partnership to help businesses modernise how they manage work-related travel in an increasingly complex mobility landscape.

As the traditional car and van fleet model gives way to a mix of personal vehicles, EVs, public transport and flexible working patterns, UK businesses are facing rising costs, compliance risks, fragmented data, and limited visibility over how their people travel for work. The Visa–CarCloud partnership addresses these challenges head-on, delivering a connected mobility solution designed for how businesses actually operate today.

Together, Visa and CarCloud are enabling organisations of all sizes to bring payments, cost control, compliance and sustainability insight into a single, connected ecosystem, regardless of whether vehicles are company, employee or contractor managed.

Innovating beyond the traditional fleet

CarCloud's platform rethinks mobility management by treating every vehicle used for work as part of one system. Vehicle financial insights deliver predictive lifecycle costs, driving data-led decision making to minimise costs. Through real-time checks across MOT, insurance, tax and licence data, proactive alerts, and a continuous audit trail, CarCloud gives employers consistent oversight across company managed and "grey fleet" vehicles, helping reduce risk while simplifying administration.

Visa complements this capability by adding a powerful layer of near real-time payment data and intelligence. Through Visa-enabled fleet 2.0 payment cards, businesses gain visibility

into mobility-related spend, from fuel and EV charging to parking, tolls and public transport, all in one place. This integrated view allows organisations to better align spending with policy, strengthen controls, and unlock more accurate emissions and ESG reporting.

Richard Campion, Head of Fleet and Mobility, Visa Europe, said, 'Business mobility is becoming more complex and customer expectations are rising. By partnering with CarCloud, we're combining Visa's trusted payment innovation with CarCloud's leading mobility intelligence to give UK employers the visibility, control and flexibility they need.'



Richard Campion (L), Paul Jewell (R)

Built for the broadest range of UK businesses

Crucially, the partnership has been designed to support the full breadth of UK businesses, from growing SMEs managing their first mobile workforce, to large employers with dispersed teams, contractors and hybrid working models.

By reducing reliance on manual processes, spreadsheets and disconnected systems, the Visa–CarCloud solution helps organisations scale mobility oversight and facilitate improved decisions while reducing complexity. Finance, HR, Risk and Compliance teams can work from a shared source of truth, while employees benefit from a simpler, more intuitive experience that removes out-of-pocket expenses and uncertainty.

‘Businesses are under growing pressure to manage costs, risks and sustainability across a wider mix of vehicles, often not in their direct control,’ said Paul Jewell, Co-founder at CarCloud.

‘Partnering with Visa allows us to connect vehicle and driver insights with payments and data. Together, we’re giving organisations a practical, cost effective and scalable way to manage modern mobility, maximising business benefits and the employee experience’.